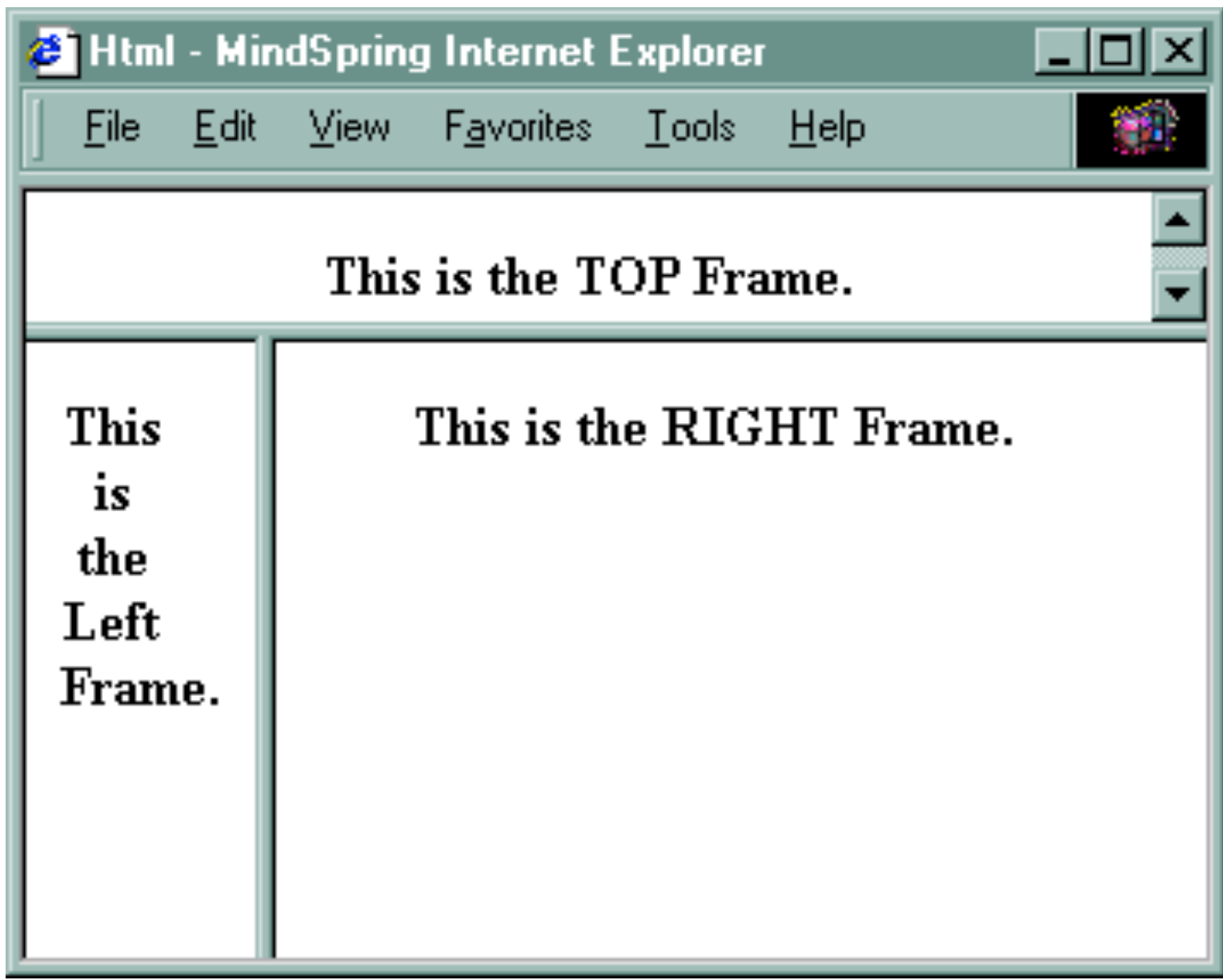


# On Framing

(with an important Perl connection)

Chris Hardie

**FRAMES**



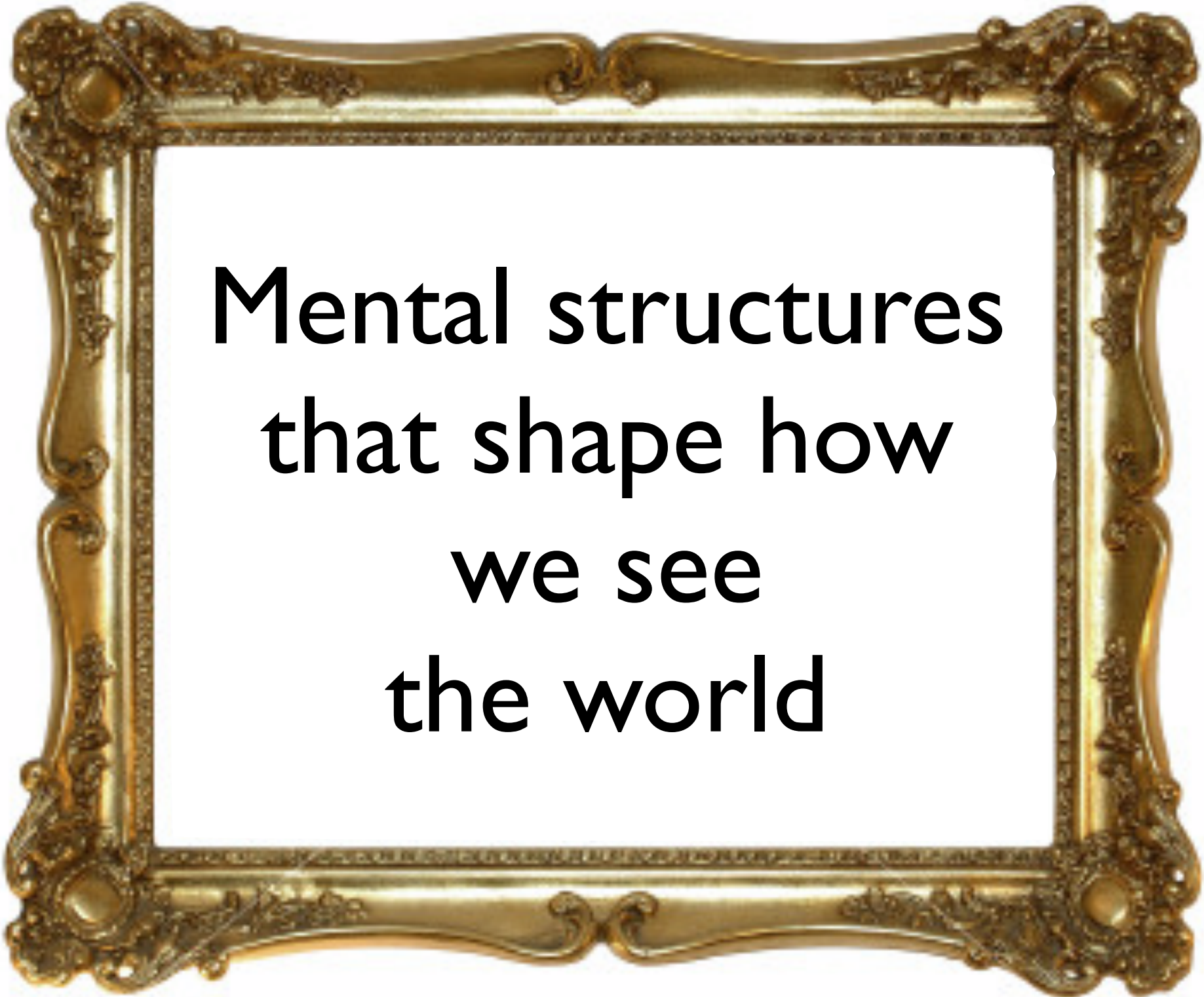
Html - MindSpring Internet Explorer

File Edit View Favorites Tools Help

This is the TOP Frame.

This is the Left Frame.

This is the RIGHT Frame.



**Mental structures  
that shape how  
we see  
the world**

**Frames emerge  
through language.**

The words we use and  
encounter shape  
how we  
experience the world.

Really.

They re-wire your brain.

**RE-FRAMING**



Changing the language  
we use changes how we  
see the world.

Really.

It re-wires your brain.

**Thanks:  
George Lakoff,  
cognitive linguist**

**Moral #1**

Every word  
evokes a frame.

“Elephant”

# Moral #2

**Words defined within a  
frame evoke the frame.**



“Larry picked up the  
peanut with his trunk.”

# Moral #3

Negating a frame  
evokes the frame.

**“I am not a crook.”**

# Moral #4

**Evoking a frame  
reinforces that frame.**

The neural circuitry of a  
frame is strengthened  
each time  
you activate it.

# Bonus Moral #5



Sometimes,  
framing trumps the truth.

**“Iraq has weapons of  
mass destruction.”**

**Why should you care?**

**“Perl is not dead.”**

“Perl is not **dead.**”



# Perl

scalable fast flexible robust  
community sysadmin web  
time-tested dead? modules easy-  
to-learn secure portable new  
versions

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# Perl

scalable fast flexible robust  
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time-tested **dead?** modules easy-  
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# Perl

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versions



Perl

**PLEASE STOP  
NEGATING  
THE FRAME**

(Negating the frame  
evokes the frame,  
evoking the frame  
reinforces the frame.)

Reinforcing the frame of  
“Perl = dead?” is bad

**Bad for Perl**

**Bad for all of us**



**Re-frame?**

**“Perl is alive.”**

**“Perl is strong.”**

**“Perl is here to stay.”**

**“The Perl community is  
active and vibrant.”**

**Pick your favorite,  
share new ones**



Perl is alive!

# Thanks!

[ChrisHardie.com](http://ChrisHardie.com)